

Case Study

Business Advisory Services – Legal/Agreement templates



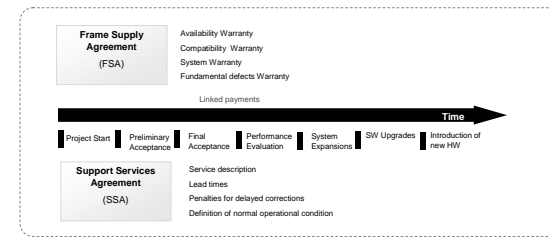
Context and objectives

Client needed

- to restructure their corporate agreement templates and agreement structure for products, services and software Purchased
- skilled corporate lawyers with knowledge and a vast experience from purchasing
- Traditional law firms were not suited for the task (according to the client)

Conducted for the CPO of a Nordic mail and distribution company

Well structured and proven processes and tools tailored to reflect the actual situation will set the foundation for a successful procurement.



PIR's Approach

The project was executed based on PIR's methodology for Contracting Management, Preparation Phase

PIR to restructure, update and produce new agreement templates, general purchasing conditions to meet the new requirements set of the management team of the Client

To be completed within a very short time frame including the sets of submissions for comments

Client benefits

- **All cases delivered to target and on time**
- **Approximately the task were completed 20% faster than a traditional law firm (according to clients quotes)**