Case Study

Contracting Management – LAN & WAN

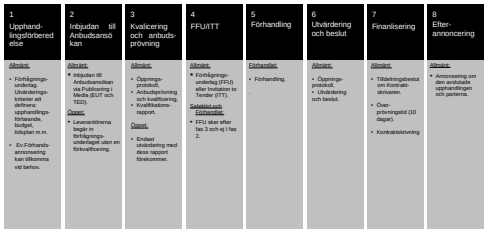
Context and objectives

Client in the position of upgrading current infrastructure to cope with future broadcasting requirements

In scope of the assignment was updating/replacement of current LAN and WAN infrastructure

Conducted for the technical department of a national broadcasting company

Well structured and proven processes and tools tailored to reflect the actual situation will set the foundation for a successful procurement.



Contracting Management process for above threshold value:

- Open procedure
- Selective procedure
- Negotiated procedure

PIR's Approach

The Contracting Management project was based on PIR's methodology for public procurements including

- Technical specifications
- Evaluation criteria
- RFP development
- Bid evaluations
- Supplier recommendation

Based on the technical specification the decision was taken to procure new LAN and WAN solutions

Client benefits

- **Developed Technical Specifications for the infrastructure solutions**
- **Managed and performed the entire procurement process according to the public procurement regulation in Sweden**

Confidential in confidence