

Case Study

Contracting Management – Security Systems



Context and objectives

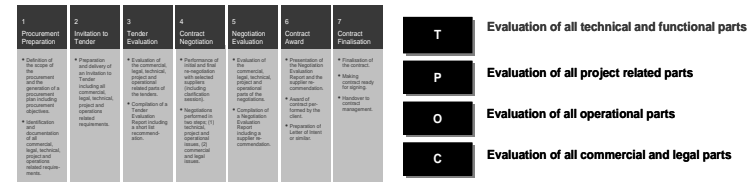
Client in need of establishing a new security system for their client operating in the energy sector

Security system covers:

- Perimeter protection (fences, gates, doors etc)
- Security surveillance (CCTV etc)
- Entrance systems (card readers, establishment of access zones etc)
- Security providers

Conducted for a security systems provider

Well structured and proven processes and tools tailored to reflect the actual situation will set the foundation for a successful procurement.



PIR's Approach

Responsible to drive the procurement project as part of the larger upgrade of a energy production plant. Important deliverables (in order of importance) were time to market and price and cost

The project was executed based on PIR's methodology for Contracting management. The clients agreement templates were used

Project delivered in-house at clients premises

Client benefits

- **Time to market secured, toll-gate and time-lines met**
- **All agreements necessary developed. Price and cost had developed very positive for the client**
- **Savings of 30 million SEK secured and delivered**