Case Study

Contracting Management – Subscriber Management System

Context and objectives

Client had an in-house developed billing system older than 20 years based on an obsolete code

Few technicians left in the company soon to be retired

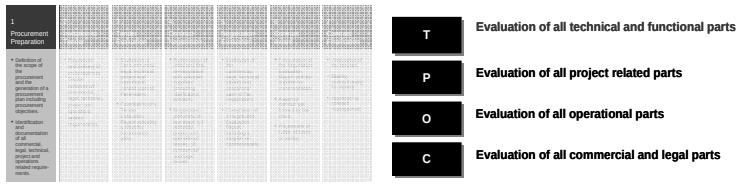
No or little documentation of the system

Client faced a great risk with this billing system covering 1,7 million subscribers

Client needed to procure a new billing system

Conducted for the CTO of a TV-broadcasting company

Well structured and proven processes and tools tailored to reflect the actual situation will set the foundation for a successful procurement.



PIR's Approach

The project was executed based on PIRs methodology for Contracting Management - Procurement Preparation Phase

Preparation of an Invitation to Tender encompassing a new statement of the art billing system
- Preparation of ITT which included contractual agreements written in preparation for selection and compliancy
- Preparation of the Technical phase of the ITT

Client benefits

- **Developed Technical Specifications for the billing system**
- **Developed Invitation To Tender including agreements templates and price model**

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