

# Case Study

## Contracting Management – Wind power stations civil works



### Context and objectives

In client was in the start up of setting up alternative energy sources with focus on wind power

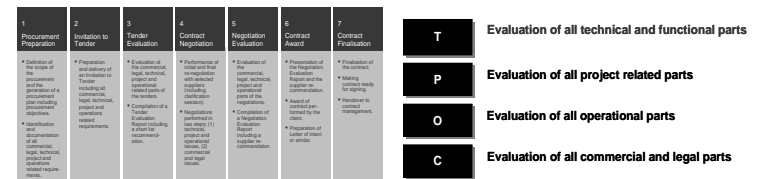
10-15 projects were initiated and planned, with pending building approval

1 major project was on-going, about 1 Billion SEK in investments

Client lacked procurement professionals with long lasting experience from the energy sector

### Conducted for the Nordic CPO of a European electricity generator and provider

Well structured and proven processes and tools tailored to reflect the actual situation will set the foundation for a successful procurement.



### PIR's Approach

The project was executed based on clients methodology for Contracting Management.

To setup and drive the procurement projects for several wind power farms on a turn-key basis

Development of agreement templates tailored for the business and the client needs based on both the client's and PIR's templates

Deliver ready-to-be signed agreements to the client

### Client benefits

- Time to market improvement secured (from investment until receiving cash very important)
- Turn-key undertaking
- Tailored agreement templates the client can use in future projects